



**American Boiler
Manufacturers
Association**

8221 Old Courthouse Road
Suite 380
Vienna, VA 22182

MAIN 703.356.7172
info@abma.com
abma.com

April 3, 2018

The White House
1600 Pennsylvania Avenue, NW
Washington, DC 20500

Dear Mr. President,

The American Boiler Manufacturers Association (ABMA), with more than 100-member companies, is fully appreciative of the Trump administration's efforts to create a vibrant U.S. manufacturing sector. Tax and regulatory reforms are creating a more favorable market climate in which to sell our boiler and heat recovery products.

However, ABMA and its members have significant concerns about the recent announcement of 25% tariff on imported steel and 10% on imported aluminum. Steel is a major component of a boiler and these tariffs will impact our industry.

Our manufacturer members are already experiencing upward pricing pressure from suppliers and will be impacted by decreased profits due to significant lead times on projects signed prior to this tariff announcement.

In addition, many U.S. based companies must source raw materials from overseas suppliers to compete in the global economy. The implementation of the tariff presents another obstacle to competitiveness, leading to projects lost to lower cost overseas competitors who can import finished products directly into the United States or through Canada and Mexico without paying the tariff. In some cases, these tariffs are making it more difficult for American manufacturing to compete in the United States and throughout the globe.

The ABMA is steadfast in support of a level playing field for all U.S. manufacturers. This is a position that we've advocated for years. However, these tariffs are not leveling the playing field and in some cases, making our manufacturers less competitive.

We ask that you reconsider the proposal for steel and aluminum tariffs due to its negative impacts on American manufacturing along with our country's end-users and consumers and focus on specific countries that support unfair trade practices that diminish American competitiveness in the global economy.

Best,

A handwritten signature in black ink, appearing to read "Scott Lynch". The signature is fluid and cursive, with the first name "Scott" being more prominent than the last name "Lynch".

Scott Lynch
President & CEO

About The American Boiler Manufacturers Association (ABMA)

ABMA's mission is to lead and unite the boiler industry through advocacy, education, awareness, and our commitment to provide solutions to our members. Since our founding in 1888, the American Boiler Manufacturers Association (ABMA) has advocated for the safe production and operation of boilers, facilitated advances in energy efficiency, and provided solutions for our member companies. Throughout our history, the boiler industry and our member base have relied on the ABMA to lead the industry as it tackles challenges and embraces opportunities in our constantly evolving sector. Through participation with ABMA, our members are better informed, connected, and positioned to thrive in today's global boiler industry. ABMA has been critical to the evolution of the boiler industry and a partner in continued progress of this important sector.